FRUIT South Africa

2024/5 ANNUAL REPORT

INTRODUCTION

Fruit South Africa (Fruit SA) is a non-profit company and an umbrella body for six local fruit associations: Berries ZA, the Citrus Growers' Association (CGA) of Southern Africa, the Fresh Produce Exporters' Forum (FPEF), Hortgro (representing pome- and stone-fruit growers), the South African Table Grape Industry (SATI) and the South African Subtropical Growers' Association (Subtrop) that manages the affairs of the South African Avocado Growers' Association (SAAGA), the South African Litchi Growers' Association (SALGA) and the South African Mango Growers' Association (SAMGA).

VISION

Fruit SA strives for a competitive, equitable and sustainable South African fruit industry.

MISSION

Fruit SA represents its members in providing advocacy, collaboration, coordination, and services relating to key industry matters.

STRATEGIC OBJECTIVES

- Maintain Fruit SA as the collective advocacy platform for the fruit industry in South Africa.
- Engage constructively with government and other strategic stakeholders on policy, legislation, and other fruit-industry matters.
- Promote transformation through coordination of BEE, skills development, and training.
- Collate and communicate key industry-related information to broader public and industry stakeholders.
- Provide a platform for electronic certification.

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EXECUTIVE SUMMARY 01

In this annual report you'll find an outline of activities by Fruit SA from April 2024 to March 2025. The report highlights developments across the priority areas of the organisation, such as transformation, market access, government and stakeholder relations, sustainability, information management and communication, and Phytclean and eCertification (eCert). And as the Chairman and CEO reflect on the accomplishments of the year, they also offer insight into Fruit SA's delivery on its strategic objectives in alignment with the organisation's vision and mission.

Regarding developments in transformation during the year under review, what the industry lost on the swings it gained on the roundabouts.

Granted, the removal of orchards had caused a decline in hectares and production. But hectares planted in previous years started to yield, and the planting of better cultivars and an overall improvement in farming practices paid off.

Guided by a holistic approach, members continued to support black emerging growers through different organised programmes. The quantitative and qualitative outcomes were a clear reflection of black emerging growers' increased capacity and tenacity, and industry role-players' unyielding commitment to sustainable transformation. Black growers showed an upward trajectory in land under production, volumes of fruit produced, and exports. This grower cohort proved more hopeful amid a stabilising logistical context and input prices.

As for expansion of international market access, years of persistent engagement and negotiation yielded good fruit. Several key markets were opened to South African fruit exports, attesting to the industry's relentless efforts in supporting the South African government with critical industry information for its delicate negotiations with leaders in international target markets. These heartening strides confirm much needed momentum in long-term industry growth.

Domestically, the political environment saw a significant shift with the formation of the second Government of National Unity (GNU). This development ushered in renewed optimism for economic recovery and policy stability. Fruit SA has welcomed the commitment of GNU members to growth and inclusive governance. The organisation remains committed to maintaining strong, solution-oriented relationships with government stakeholders to ensure continued alignment and support for the sector.

Regarding eCert, key milestones were recorded during the review period, including the successful implementation of EU Cold Treatment regulations and the industry-wide adoption of TUM Version 3. These are significant, as they've enhanced traceability and forecasting. Strong stakeholder collaboration and steady growth in volume and product range also underscored eCert's continued progress.

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CHAIRMAN'S REPORT

Anton Kruger
Chairman

To succeed in the ever-evolving landscape of the South African agriculture sector, a shared vision, proactiveness and agility are imperative. Hence, the South African fruit industry continues to position itself as a global leader by embracing innovation, driving sustainability and navigating complex challenges, with agility.

Politically, the outcome of the much-anticipated South African national general election culminated in the formation of the second GNU. Fruit SA and industry associates remain hopeful that by the next general election, positive shifts in focused collaboration will be evident.

In the four years preceding the review period, significant strides were made in market access, with a range of South African fruit types expanding their footprint across international markets. These gains are the result of sustained collaboration between member associations within Fruit SA, and local and international government departments and embassies. And they warranted a bask – even for a moment – in the meaningful outcomes of years of dedicated efforts, strategic negotiations, and growing partnerships. The Thai market reopened for the import of South African apples after a 16-year hiatus, and access was secured for table grapes to the Philippines and avocados to India, China and Japan. The industry acknowledges all relevant parties for their contribution to these momentous achievements. And Fruit SA remains committed to its mission to gain, retain and optimise (GRO) markets.

Fostering inclusivity throughout the value chain, industry role-players remain dedicated to expanding the industry footprint in global markets. This is evident in the outputs of member associations' skills development programmes.

Two critical factors for the sustainability of the industry are meaningful partnerships with relevant government entities and maintaining and strengthening the unified "one voice" strategy of Fruit SA.

Industry role-players understand the importance of applied sustainability in farming practices. Hence the industry-wide commitment to responsible fruit cultivation through communication, training and record-keeping. This is not just a noble idea; it determines the viability of the industry.

Also, the Phytclean/eCert project has continued to facilitate the efficient, paperless export and import processes of various agricultural products.

As I wrap up my tenure as chairperson, I would like to acknowledge everyone who has dedicated themselves to ensuring the success of Fruit SA and the fruit industry at large. And a special word of thanks goes to the board of directors for their leadership and support. I would also like to extend my heartfelt gratitude to the Fruit SA CEO and staff for their hard work and dedication to advancing the interests of the fruit industry of South Africa.

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CEO'S REPORT

Fhumulani Ratshitanga
Chief Executive Officer

I am immensely proud of the resilience and passion for excellence that continue to characterise the South African fruit industry. The focused efforts of various industry role-players have continued to drive this trait.

During the review period, we continued to proudly represent and celebrate our position on the global stage. The impact of our industry reverberates across continents, through levers like attendance at key fresh-produce events such as Asia Fruit Logistica in Hong Kong, Fruit Logistica Berlin and Fruit Attraction in Madrid. These are vital platforms to engage meaningfully and showcase South Africa's stature as a world-class fruit exporter in the southern hemisphere.

As for the market-related achievements during this period, eventually, our apples re-gained Thai market access. This is a reminder that persistence pays off, and that our commitment to quality continues to prevail. Although we continue to face challenges in securing wider market access in the US, India and Japan for the rest of our fruit basket, our outlook on market access remains positive, despite the tariffs.

The 2023/4 season showed notable year-on-year growth, with a 1% uptick recorded throughout for the total area planted that increased to 205 074 ha, fruit production to 6 230 372 tonnes, and total exports to 3 792 023 tonnes. Overall, this heartening growth attests to industry resilience and adaptability.

Fruit SA has maintained engagement through different prioritised events and platforms. The Fruit Industry Value Chain Round Table (FIVCRT) has proven instrumental in fostering collaboration between the industry, stakeholders and government. The various working groups within the FIVCRT address key focus areas, including trade, transformation, and resource challenges. Through these engagements, the industry stays aligned on priorities and continues to drive progress on challenges that impact resilience and long-term growth.

The fruit industry remains firmly committed to transformation initiatives that promote inclusivity and sustainable growth. Harnessing the concerted efforts of members to align with the overall transformation objective, industry role-players were able to continue meaningful support of black emerging growers and other players. This included maximising structured programmes in enterprise development, and socio-economic and skills development.

This review period saw notable progress that confirms black emerging growers' favourable response to an unwavering commitment by the industry, to transformation and equitable participation. The total number of hectares under black ownership clocked 41 394 ha (up 32%) and fruit production volumes 265 660 tonnes (up 4%).

The eCert system was harnessed to drive the successful introduction of Trade Unit Manager Version 3, which is scheduled for full implementation in the 2025/6 season. This critical advancement allows tracking of the fruit from farm to retailer, increasing accuracy throughout the supply chain.

As we reflect on a review period that shows significant progress and look ahead to great opportunities that lie ahead, I am hopeful that the industry will continue to collaborate strategically, innovate intentionally, and work hard to realise a shared vision. We are well-positioned to respond to the growing global demand for premium-quality fruit.

I would also like to acknowledge those who continue to support me in fulfilling my responsibilities. My sincere gratitude goes to the Fruit SA board and Chairperson Mr. Anton Kruger, for their steadfast guidance. Equally, the Fruit SA staff have my heartfelt appreciation for their invaluable contribution to the viability of Fruit SA. Their dedication and hard work are the backbone of the organisation.

04 ADMINISTRATION

The Fruit SA board comprised eight directors

Mr Justin Chadwick
(CGA)

Mr Derek Donkin
(Subtrop)

Mr AJ Griesel
(SATI)
Resigned on 30 May 2024

Mr Anton Kruger
(FPEF)

Dr Nompumelelo Obokoh
(independent)

Mr Anton Rabe
(Hortgro)
Vice Chairperson

Ms Vangile Titi-Msumza
(independent)

Mr Brent Walsh
(Berries ZA)

Ms Mecia Petersen
(SATI)
Appointed 01 July 2024 as
Mr Griesel's successor

The board convened three times: on 1 August 2024 (virtually), 14 November 2024 (in person in Ballito, KwaZulu-Natal), and 28 February 2025 (virtually). The November meeting corresponded with the Fruit SA Annual General Meeting (AGM) on 14 November 2024. These were preceded by a strategic review session on 13 November 2024 where the organisation's strategic direction was reaffirmed.

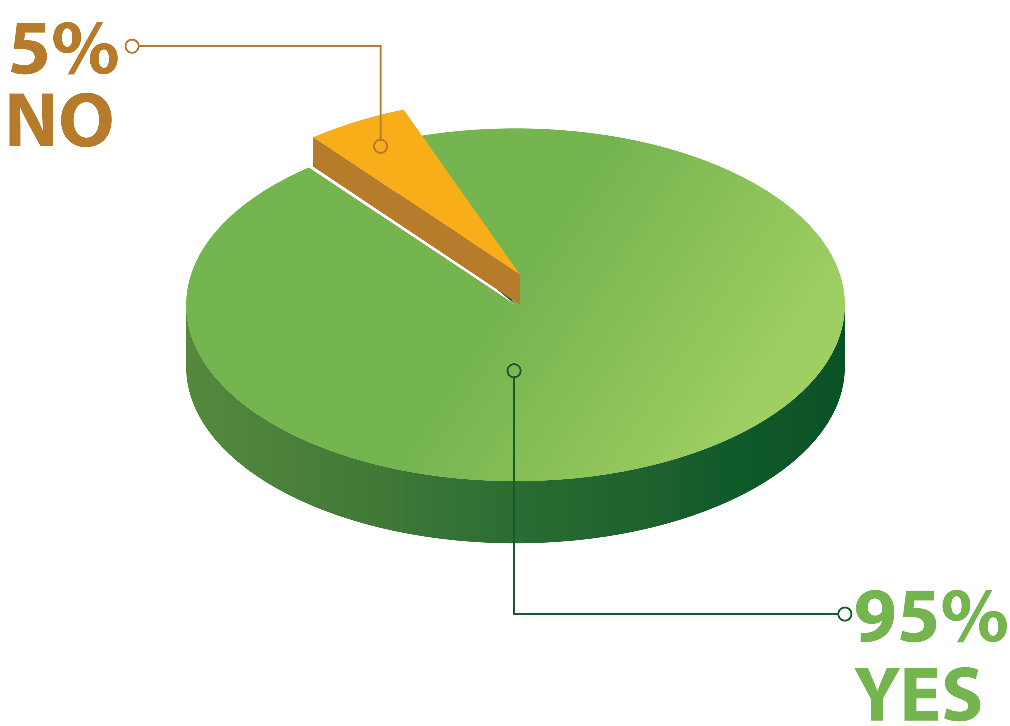
TRANSFORMATION

Nomonde Ntloko
Industry Affairs Manager

Member associations of Fruit SA implemented a wide array of transformation initiatives that are mainly focused on enterprise, skills and socio-economic development. Apart from advocating for an inclusive industry, Fruit SA reports on and monitors progress in line with the industry's transformation strategy.

Fruit SA, in collaboration with Subtrop, hosted its third annual transformation showcase in March 2025 in Khubvi, Limpopo Province. In a first-time delegate survey, 95% of participants confirmed that the event had met their expectations (Figure 1), with "partnerships and participation" ranking as the most preferred topic for discussion (Figure 2). One need look no further than showcases like these to experience, first-hand, real-life examples of the fruits of focused collaboration between member associations and various stakeholders. The meaningful inclusive growth that follows is an endorsement that reverberates throughout the industry.

Fruit SA Limpopo Transformation Showcase delegate feedback
Expectations



Expectations met?

Figure 1: *Delegate feedback on meeting expectations*

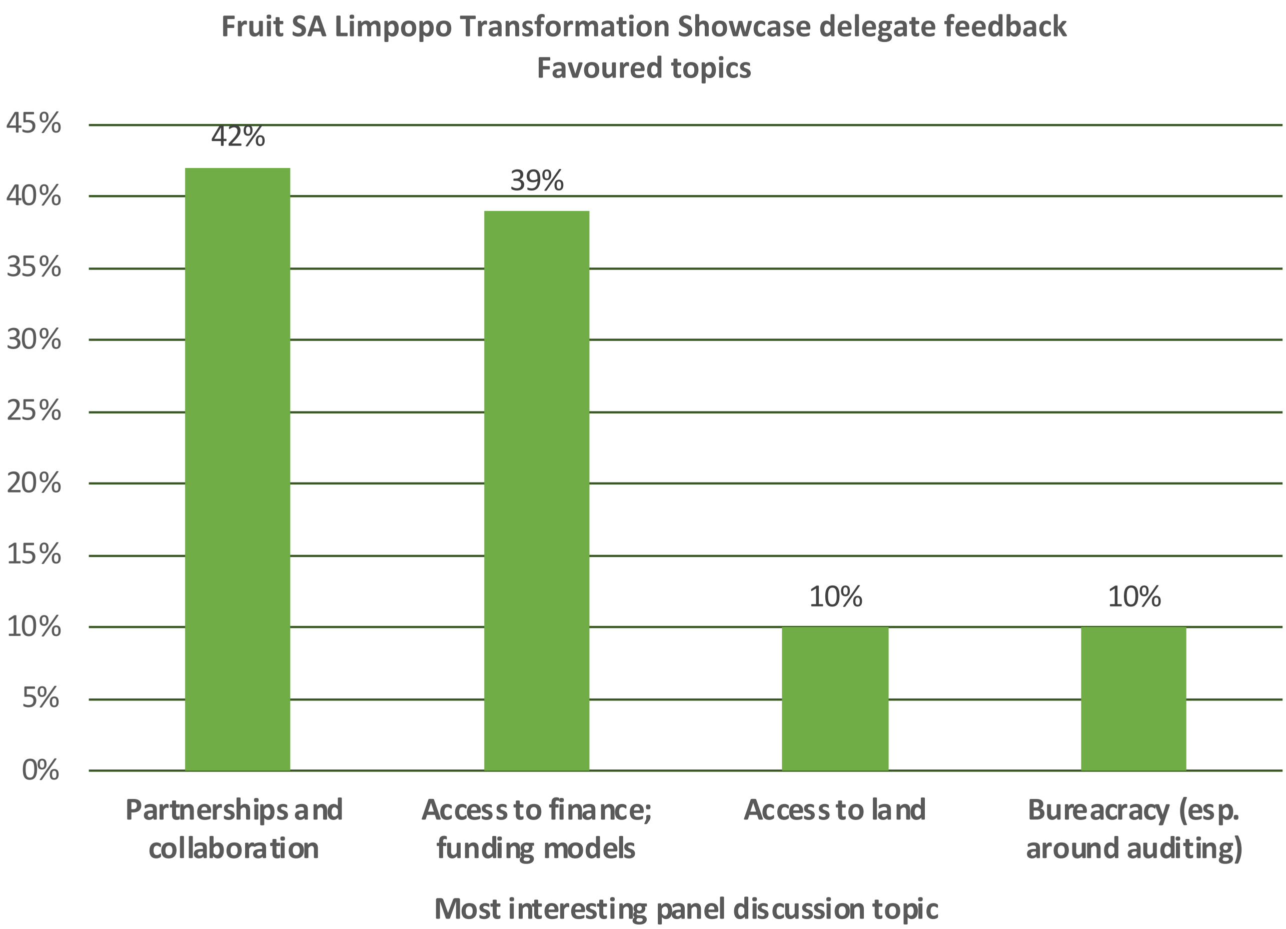


***Figure 2:** Delegate feedback on preferred discussion topics*

For skills development, the industry collectively invested over R7 million in bursaries that were awarded to 108 students for undergraduate and postgraduate studies. The commodity organisations also invested in jump-starting young professionals' careers through internships and graduate programmes. The Fresh Produce Exporters' Forum placed 14 black graduates within the fresh produce industry through its Graduate Placement Programme. Subtrop's joint graduate programme with RecruitAgri has placed 39 graduates in various farms and packhouses, while Hortgro placed 41 candidates in internships and mentorships with commercial farms and agribusinesses to complete practical requirements and gain work experience.

These programmes play a vital role in providing practical experience and driving sustainable transformation in the fruit industry of South Africa. Take the citrus industry, for example. Effectively addressing youth unemployment is central to their focus on building a skilled workforce within the local citrus growing regions. Their Citrus Secondary Programme is a case in point, introducing high school learners to the dynamic world of agriculture. During the period under review, they enrolled 317 learners from 13 schools into the programme.

Enterprise development remains central to the inclusive participation of black emerging growers in the industry. Financial support is crucial for enterprise development. However, technical support, training, financial management, business development and mentorship are also key components of this support. Member associations in the pome- and stone-fruit industries supported 11 projects valued at R9 million, funded directly by Hortgro. An additional R15 million was leveraged from other stakeholders, and an approval of R38 million was granted through Hortfin.

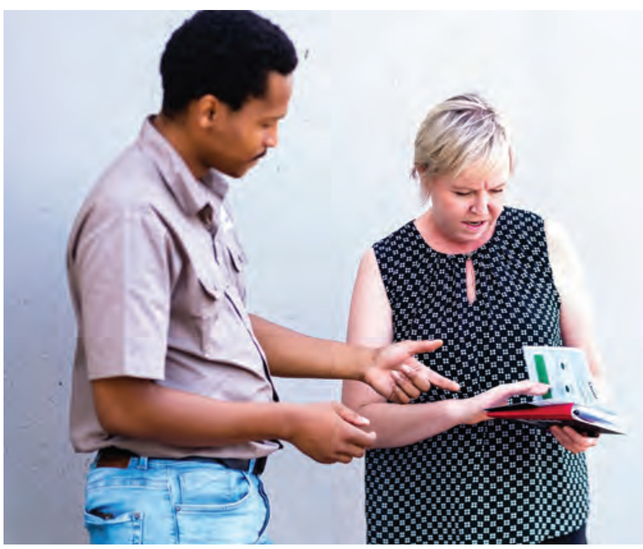
It's common knowledge that running an enterprise in the fruit industry is capital-intensive. Hence, to address the substantial needs of emerging growers, member associations leverage funding from external sources. During the review period the table grape and citrus industries spent R4.9 million and R35 million, respectively, to support projects in their regions.

Heartening growth was recorded in some of the key performance metrics regarding black people's involvement in the fruit industry. The number of hectares under production by black ownership increased by 12% to 18 980 ha in 2024 while the total number of hectares owned by black growers increased by 32% to 41 394 ha. The volume of fruit produced by black growers also grew by 4% to 265 660 tonnes in 2024.

And on the socio-economic development front – another key focus area – industry role-players continued to invest in the labour force.

Agri's Got Talent – a prominent vehicle in this regard – is supported by Hortgro, SATI, the CGA, Western Cape Department of Agriculture and South Africa Wine.

This programme allows farm workers to showcase their talent through a singing competition. But beyond that, it imparts critical skills through a life skills programme. SATI supported a study group visit to a cooling facility and the Cape Town Port. And the pome- and stone-fruit industries continued efforts to improve farm workers' skills, with a total of 23 farm workers enrolled in NQF Level 4 learnerships.



MARKET ACCESS

Dr Mono Mashaba
Specialist Consultant: Market Development

In 2024, market dynamics demonstrated selected export growth among the fruit commodities represented by Fruit SA. The inauguration of South Africa's second GNU was a reminder that progress is indeed attainable through collective effort. Fruit SA sustained its efforts to accelerate engagements on market access locally and abroad, resulting in notable achievements and progress across various fronts (including the opening of new markets).

After almost a decade of anticipation, the avocado industry had a monumental breakthrough with access secured to India, China and Japan – three of the world's largest consumer markets. Between July and October 2024 the first shipments of avocados were dispatched to these markets. And although 87% of the 82 784 tonnes of avocados exported in 2024 were destined for Europe, the three referenced Asian export destinations are expected to significantly boost overall demand and help drive export diversification.

South African apples were once the top imported fruit in Thailand. Banned in 2008 due to an administrative error, they regained access in 2024. And during this hiatus, Chinese apples, along with those from Australia and New Zealand gained dominance in the Thai market.

Notably, additional progress was made with market access processing of pome fruit into the Philippines. This pest risk analysis (PRA) process will soon be finalised, and a verification is expected in the upcoming season. Initially scheduled for earlier in 2025, the verification was postponed due to scheduling conflicts on the Philippine side.

There were significant advancements in the market access processing for stone fruit to China. The PRA process was successfully concluded, and a verification visit was conducted in December 2024. A protocol is anticipated to be signed during 2025 and preparatory measures are in progress to kick off trade.

As for table grapes, the long-awaited access into the Philippine market – announced in February 2024 – boosted industry sentiments even further. All registrations and approvals of producer units and exporters have been finalised. Thus, the 2025/6 season will witness the inaugural shipment of South African table grapes into the promising Philippine market, which is currently dominated by China. South African table grapes compete against other southern hemisphere countries like Australia and Chile. But local industry players remain confident in product quality as a lever for robust competition.

A verification visit for table grapes took place in February 2025. This followed a commitment by the Korean Animal and Plant Quarantine Authority (APQA) during a delegation visit to Seoul in 2024 by the Department of Land Reform and Rural Development (DALRRD), and Fruit SA. The requirements for importation that would be incorporated into the protocol, were agreed upon in principle during the period under review. First shipments of South African table grapes are expected to reach Korea in the 2025/6 season.

Following delays in the finalisation of the oranges protocol by the Vietnamese Plant Protection Department, South African orange exports got the green light in March 2024, with the first shipment sent during the 2024 season. This has paved the way for focused market penetration and to sharpen South Africa's competitive edge against countries like Australia and Egypt. The next goal is to gain market access for soft citrus.

Geopolitical factors, and bureaucratic and scientific regulatory hurdles remain the Achilles heel in gaining wider market access to the US, India and Japan.

In the year under review, Fruit SA continued to engage with domestic and international government departments, as well as foreign embassies, to address these barriers and to lobby for protocol finalisation.
High tariffs imposed by priority markets – particularly in Asia – on South African fruit present an added layer of complexity and renders the fruit uncompetitive relative to competitors. This emphasises the dire need for Free Trade Agreements (FTAs) between South Africa and governments of the relevant countries.

The momentum gained in 2024/5 in terms of market access bode well for the outlook of industry players. In the 2025/6 financial year Fruit SA will continue engagements with relevant stakeholders to resolve any related barriers. This includes lobbying, in prioritised markets, for new and improved market access for cherries, blueberries, pome and stone fruit, table grapes, citrus, avocados, mangoes and litchis.

07 GOVERNMENT AND STAKEHOLDER RELATIONS

Fhumulani Ratshitanga
CEO

Strengthening and maintaining strong relations with government and stakeholders remained a strategic priority throughout the review period. Fruit SA participated on a wide range of platforms to advance the industry's interests and to foster collaboration. These are particularly critical in the increasingly complex and evolving agricultural landscape.

Government

Once again, forums such as the FIVCRT proved vital for coordination and dialogue. The FIVCRT brings together industry stakeholders and government representatives, enabling constructive engagement on issues like market access, resource constraints, and transformation. These quarterly engagements fostered mutual understanding, aligned public- and private-sector efforts, and drove coordinated action on critical industry challenges and opportunities to be explored.

Fruit SA also participated in the CEO Steering Committee and remained involved in the Agricultural and Agro-Processing Master Plan (AAMP) processes. And as further demonstration of its commitment to collaboration, Fruit SA supported government-led initiatives by sponsoring non-perishable food items for indigent households through DALRRD's observance of World Food Day in October, hosted in the Northern Cape. The organisation also sponsored the celebration of the 30th anniversary of diplomatic relations between South Africa and India at the SA High Commission in New Delhi.

Other highlights include engagements with and attendance of various government events (both local and foreign), all of which provided vital engagement opportunities with these stakeholders on important industry-related matters.

These interactions reinforced existing relationships and opened new avenues for trade facilitation, sustainable collaboration and market development.

Southern Hemisphere Association of Fresh Fruit Exporters

In its capacity as a member of the Southern Hemisphere Association of Fresh Fruit Exporters (SHAFFE), Fruit SA actively participated in a range of meetings and working group sessions during the review period. Notably, South Africa also assumed the role of SHAFFE Treasurer, an endorsement of its ongoing leadership and contribution within the global fresh produce community.

Career fairs

Fruit SA is committed to engaging with future professionals in the agriculture sector. Hence, in the year under review, the organisation leveraged career fairs as a platform to highlight the diverse career opportunities in the industry. Fruit SA joined students from the University of Limpopo Agricultural Economics Department on an engaging visit to the Department of Trade, Industry and Competition (dtic).

International trade shows

The South African fruit industry is globally recognised for producing premium-quality fruit, with over 60% of total production destined for export to more than 100 destinations. Given the strong export orientation of the industry, ongoing international engagement is vital to retain and grow a robust market presence. Therefore industry players maximise these events for strategic promotion of South African fruit and meaningful dialogue with global entities.

Trade shows attended by industry players during the review period

- Asia Fruit Logistica
- Fruit Attraction
- Agrilink
- Fruit Logistica Berlin
- Fresh Produce India (where Fruit SA was a sponsor)

These events were fully funded by the industry, and the dtic funded the stands at Asia Fruit Logistica and Fruit Logistica Berlin.


Fhumulani
Ratshitanga
Fruit South Africa
FRUIT
LOGISTICA


South Africa
Inspiring new ways
fpef


Growers' Association
FRUIT
South Africa
HORTGRO
SATI


Trade Fair Nam

08 SUSTAINABILITY

Nomonde Ntloko
Industry Affairs Manager

In their efforts to remain future-fit, industry role-players continue to prioritise sustainability. Global markets are also placing increasing emphasis on responsible food sourcing and sustainable production practices. And with the industry having already demonstrated commitment to responsible farming, these requirements have merely needed enhancement of existing sustainability programmes to remain competitive and aligned with evolving market expectations.

In 2023 Fruit SA established a Sustainability Committee, which serves as a central platform for collaboration across the industry. The Committee facilitates collective discussions on key sustainability matters and encourages the sharing of best practices among member associations. This strengthens industry-wide alignment and fosters a culture of continuous improvement.

During the year under review, the committee hosted a workshop that reflected on the sustainability initiatives that span Fruit SA member associations. The session also helped identify priority areas for the industry and explored strategic alignment with international platforms such as SHAFFE. Increasingly, members are implementing sustainable practices across the value chain, recognising that resilience, environmental stewardship, and market relevance are mutually inclusive.

INFORMATION MANAGEMENT AND COMMUNICATION 09

Fhumulani Ratshitanga and Nomonde Ntloko

The Fruit Industry Statistics Booklet for the 2022/3 season was published. This edition provided a well-rounded view of the industry, capturing total hectares under fruit production, production volumes, market distribution, and historical price trends. Importantly, the booklet also benchmarks South Africa's position in the global fruit production context – particularly within the southern hemisphere – reinforcing the country's role as a leading exporter of premium-quality fruit. This publication remains a trusted statistical source for national and international stakeholders and offers valuable insights into the performance and direction of the industry in the global sphere.

In line with Fruit SA's commitment to keeping stakeholders informed and engaged, industry updates and developments were communicated regularly through a variety of channels, including our bi-monthly newsletter, social media platforms, our official website, and the 2023/4 Annual Report. These ensure that stakeholders remain informed on the work being done across the fruit industry.

10 LOGISTICS AND INFRASTRUCTURE

Fhumulani Ratshitanga

Associations continued to manage their operational matters and Fruit SA's role was limited to communicating industry-wide logistics issues, as well as attendance of forums like the daily Transnet Port Terminals/Western Cape Fruit Growers War Room, the bi-weekly Western Cape Integrated Reefer Logistics meetings, and a strategic logistics session.

E-CERT/PHYTCLEAN REPORT

11

Sean Hay
eCert General Manager

During the review period, eCert remained committed to delivering on its key objectives. The EU Cold Treatment regulations for citrus were successfully implemented, with additional system enhancements that reinforced traceability. TUM Version 3 was executed and fully adopted by software vendors and industry players.

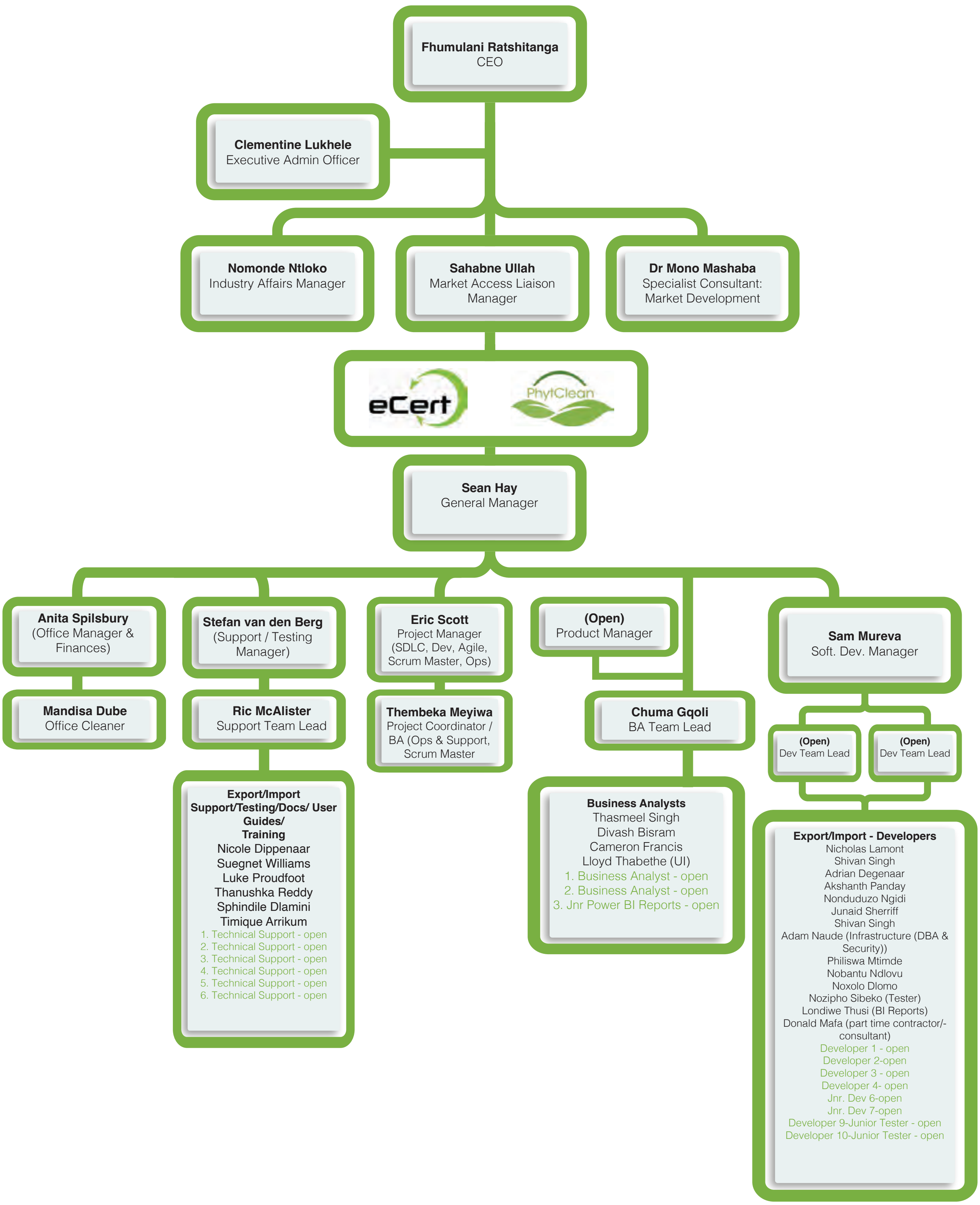
This latest version enables end-to-end commodity movement tracking throughout the supply chain, from farm to fork, and enhances forecasting capabilities for both industry and stakeholders through real-time Power BI Dashboards.

The DALRRD Import Controls module went live for both plant and animal commodities. All plant commodities are now available on the system. On the animal front, poultry and in-transit cruise ships have been activated. Upcoming applications will be for dairy, cats and dogs, followed by pork.

The eCert team continued to foster strong relationships with DALRRD and other key stakeholders during the review period, effectively meeting critical deadlines and building on achievements from the previous year. The platform maintained its upward growth trajectory in both product range and volume, with several notable milestones recorded.

Initiative/project	Description/outcome
PhytClean special market registrations	Improvements in the previous year further enhanced seamlessness and efficiency in registration. The system allows for the easy addition of other special market commodities. New special market registrations for table grapes, stone- and pome-fruit phytosanitary inspection points were still to be added to the system.
Pest management controls	These controls were enabled on time, ensuring full compliance.
Trade Unit Manager (TUM) V3	Was successfully adopted by software vendors and industry members. Movement data is due in the 2025/6 season.
eInspect enhancements	Upgrades were implemented ahead of the 2025/6 season, improving efficiency and reporting. Introduction of mobile device functionality was pending completion of engagement with DALRRD.
South African Revenue Service (SARS) Single Window Project	The pilot was extended and is progressing well for Import Clearance Declaration and Inspection.
System Technology Upgrades	There are ongoing improvements to align with security best practices.
DALRRD Import Controls Module	Improved permit issuance times for plant and animal commodities, reduced paper usage, and less laborious administration were recorded.
AgriOps (Agriculture Operations)	Is an amalgamation of the Central Business Registration module and food business operator (FBO) functionalities. This centralises agricultural operations and will see more clients onboarded onto the system to bolster trade.
MasterData Module	The MasterData Module will replace the Standards Authority for the South African Fruit Industry (ESAFI) Module, which provides a centralised master database to uphold industry standards for DALRRD, the Perishable Products Export Control Board (PPECB), and the broader fruit industry. This includes integration of data from the PPECB and will allow for clients to request data changes via both a user interface and application programming interface (API).
ePhyto and Traceability and Tracking in Agricultural Supply Chains (TRACES) integration	Satisfactory performance was maintained in sending data to the International Plant Protection Convention (IPPC) Hub and TRACES. New system validations have reduced TRACES interception rates.
Power business intelligence (BI) reporting	There was ongoing provision of reports to key stakeholders; Power BI embedded reporting was due soon to stakeholders and the industry.

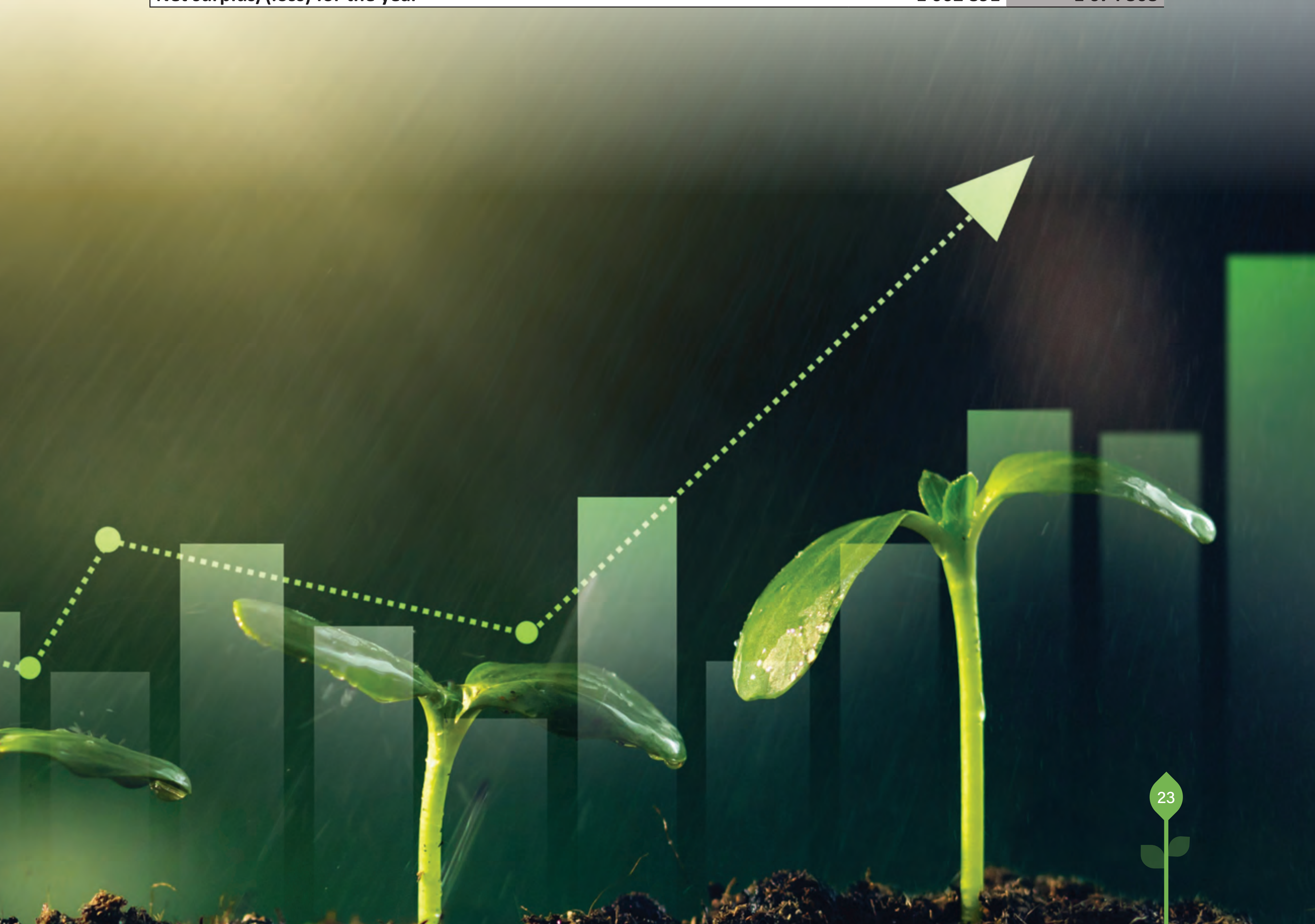
12 ORGANOGRAM



13 ABRIDGED INCOME STATEMENT

Figures in rands	2025	2024
Revenue		
Membership fees	6 897 835	5 791 817
DTI Export Council Grant	1 000 000	1 000 000
Other income		
Forex profit		
Insurance claim		13 578
Other income	83 114	79 081
Profit on sale of assets		
World Food Day	347	
AgriSETA	143 750	487 500
Agbiz recoveries	1 243 585	1 543 625
Recoveries	8 031 288	3 923 632
	17 399 919	**12 839 233**
Operating expenses		
Accountant and financial management	219 049	200 230
Agricultural education and training	143 750	712 500
Assets < R7 000	10 310	2 608
Auditors' remuneration	62 712	48 429
Bank charges	17 180	15 244
Board member compensation	163 881	194 687
CCMA provision account		
Contingency		
Depreciation	377 777	677 314
FISC and FIVCRT	73 010	68 085
Fines and penalties		39 992
Ethical Trade Portfolio – SIZA		
Insurance	19 112	19 429
Forex loss		
Loans written off		
Legal and other consultations	162 329	109 792
Logistics		2 400
Loss on financial assets and liabilities	– 3 777	
Market access	1 698 565	1 994 930
Marketing and communication	273 772	307 677
Meetings	29 295	194 602
Membership fees	300 428	208 728
Office expenses	255 335	181 772
Office renovations	54 220	

Office rent	220 956	254 352
Agbiz reimbursable expenses	1 243 585	1 543 625
Other reimbursable expenses	8 000 422	3 960 797
Profit and loss on sale of assets and liabilities		
Staff costs	3 227 789	3 299 551
Staff development		4 000
Trade shows	19 941	850 294
Travel and accommodation (domestic)	207 531	173 796
Travel and accommodation (international)	160 889	108 125
	16 945 615	**15 172 959**
Surplus/(loss)	**454 304**	**(2 333 726)**
Investment income	524 516	466 435
Finance cost		0
eCertification project income	28 940 213	26 762 561
eCertification project expenses	(28 856 142)	(26 569 578)
Net surplus/(loss) for the year	**1 062 891**	**1 674 308**



2024/25

ANNUAL REPORT

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